## 2024 · WHAT ISSUES SHOULD I CONSIDER WHEN PURCHASING DISABILITY INSURANCE?



THRESHOLD ISSUES	YES	NO
Do you need to assess your risk of becoming disabled prior t retirement? If so, review the statistical likelihood of incurring a disability and the average duration, and factor in your personal circumstances. Consider the different types of disabilities (menta and physical) that could limit your ability to perform work.		
<ul> <li>Do you need to review how Social Security Disability Insuran (SSDI) and Supplemental Security Income (SSI) programs operate and might interact with private insurance? If so, consider the following:</li> <li>SSDI provides benefits to insured individuals (i.e., those who have adequate credits) who qualify as disabled.</li> <li>SSI provides benefits to disabled individuals with limited resources and income.</li> <li>These programs have strict eligibility requirements, and claims are frequently denied compared to individual policies.</li> <li>See the "Do I Qualify For Social Security Disability Benefits?" flowchart.</li> </ul>		
Do you need to understand how benefits are triggered unde disability policies? If so, consider how the definition of disability varies under different policies, with some imposing more restrictive terms.		
Do you need to distinguish between a short-term disability and a long-term disability?		
Do you have any pre-existing conditions that could affect yo eligibility or the cost of coverage?	ur	
CASH FLOW ISSUES	YES	NO
<ul> <li>Do you need to make a plan to cover costs in the event of a short-term disability? If so, consider the following:</li> <li>Your employer may offer short-term disability coverage (review the eligibility requirements under your plan) and/or you may obtain coverage individually.</li> <li>Short-term policies provide benefits for a limited term, general ranging from three to six months. (continue on next column)</li> </ul>		

	CASH FLOW ISSUES (CONTINUED)	YES	NO
	Do you need to determine how much income to replace in the event of a long-term disability? If so, consider the following:  ■ Calculate your current after-tax income, and estimate your lifestyle funding needs.  ■ Long-term disability policies can provide benefits, typically percentage-based per your income, for a term of years or until a stated age (e.g., 65 or 67).  ■ If your employer offers long-term coverage, review any caps, and determine whether the policy is portable and whether a supplemental individual policy is needed.		
	Do you need to determine how much you can afford to spend on disability insurance premiums and/or adjust your budget?		
$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	Do you need to compare annual and monthly premium options?		
}	<b>Do you have an adequate emergency fund to cover any elimination period?</b> If so, consider the financial impact of different elimination periods.		
	TAX PLANNING ISSUES	YES	NO
	Does (or will) your employer pay disability premiums on your behalf, in whole or in part? If so, any benefit payments attributable to employer-paid premiums will be subject to income taxation.		
}	Can you pay premiums through payroll deduction? If so, you likely have the option whether to pay with pre-tax or after-tax dollars. Note that paying premiums with pre-tax dollars subjects benefits to income taxation.		
1	benefits to income taxation.		

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TAX PLANNING ISSUES (CONTINUED)	YES	NO
Are you a business owner with employees? If so, consider the following:		
<ul> <li>Offering group coverage to your employees could be an important perk.</li> </ul>		
Any premiums paid by the business are income tax-deductible.		
COVERAGE ISSUES	YES	NO
Do you need to compare different disability plan options (e.g. amount and duration of benefits) and compare how they coordinate with your financial plan? If so, consider how a potential disability could impact your ability to save for retirement and achieve other financial goals.		
<ul> <li>Does your employer offer a disability benefits program?</li> <li>If so, consider the following:</li> <li>Review the income replacement and portability of the policy, as well as any job protection offered by your employer.</li> <li>Supplement any employer coverage with an individual policy.</li> </ul>		
Are you self-employed (e.g., sole proprietor, independent contractor)? If so, consider seeking group coverage through a professional association or other syndicate.		
Do you want coverage for partial disability (i.e., no fully disabled requirement)?		
Do you want coverage that protects you when you are unable to perform your current job, specifically? If so, be sure to select policy with an "own occupation" definition, instead of "any occupation" (which would be more restrictive).		
Do you need to understand the elimination period?		
Does the coverage you are considering offset other forms of income (e.g., Social Security, workers comp, state disability benefit programs, etc.)? If so, consider the total net benefit that you can reasonably expect from all sources.		

POLICY FEATUR	RES	YES	NO
Do you need to	o compare exclusions and disqualifying factors?		
	o review whether different waiting periods are th certain injuries or illnesses?		
caps imposed	paring percentage-based benefit options, are on monthly payments? If so, be sure to understand aximum payment.		
or offered at a	o review basic riders that are typically included a low cost? If so, consider how riders such as newable, automatic increase, and waiver of premium needs.		
coverage? If so	ested in more specialized riders to customize your on consider how COLA, return of premium, and benefit riders could enhance your coverage.		
	<b>tudent loans?</b> If so, consider coverage that would palances during a disability (if they aren't discharged).		
	o review the financial stability, rating, and or of different insurance companies?		
Does the polic	y have a return-to-work provision?		
Do you need to and guarantee	o review the policy to see if it is noncancellable ed renewable?		
MISCELLANEOU	US ISSUES	YES	NO
	o assess the non-financial effects of a potential o, consider the impact on your family, home, and e.		
Do you need to insurance poli	o consider adding a disability rider to your life cy?		
	<b>rorker's compensation insurance?</b> If so, understand rage would apply in lieu of disability insurance.		
Does your emp or beyond)?	ployer offer any job protection (e.g., per FMLA		
Are there any	state-specific issues to consider?		

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#### **Levi Sanchez**