

CASH FLOW ISSUES	YES	NO	MORTGAGE-RELATED ISSUES (CONTINUED)	
> Do you need help determining how much it will cost to own and maintain your new home? If so, consider the following			Did you serve in the military? If so, you may be eligible for a VA Home Loan, which may offer a lower interest rate.	
 expenses: The mortgage payment, property taxes, homeowners insurance, and PMI (if applicable). 			> Do you need assistance in evaluating competitive interest rates?	
 The cost of the utilities and the cost to maintain the property (such as a new roof). Commuting costs, childcare, private education (if needed). 			Are you working and will your total monthly mortgage payment (P&I, taxes and insurance) be 28% or more of your gross monthly income? If so, some lenders may not be willing to	
Will you be making changes/improvements to the property (such as a renovation or addition)? If so, consider how those future expenses will impact your financial situation.			 lend money to you. Are you retired and you have no earned income? If so, lenders may look at your portfolio value and/or your portfolio withdrawals to determine all fibility. Densities and fibrial fibrial	
> Will this purchase impact your ability to save for other goals (such as retirement)? If so, consider prioritizing your goals and			to determine eligibility. Pensions and Social Security may also be taken into consideration.	
 understanding the tradeoffs with each decision. Do you have a spouse or partner, and do you currently or plan to live on one income (e.g., so that one parent can stay home with children)? If so, consider how the new home and carrying 			If you have other long-term debts, will the total monthly debt payment (including the future mortgage) be 36% or more of your gross monthly income? If so, some lenders may not be willing to lend money to you.	
 Will you be living in the home for five years or fewer? If so, consider doing a break-even analysis to see if it may be more practical to rent rather than own. 			 Do you have a low credit score or poor credit history? If so, consider the following: Review your credit report to ensure there are no inaccuracies. You may be charged a higher interest rate or denied a loan. Improve your credit score by paying bills on time and reducing some of your debt levels. 	
MORTGAGE-RELATED ISSUES	YES	NO	Do you anticipate making any large purchases, opening new credit cards, or closing existing credit cards in the months	
 Do you need assistance in considering the financial impact of different types of mortgages? If so, consider the following: Weigh tradeoffs of mortgage terms and fixed/variable rates. Compare FHA loans to conventional loans. A reverse mortgage may make sense in some situations, if you are age 62 or older. (continue on next column) 			leading up to the purchase of your home? If so, consult with your lender to ensure that it does not impact your credit score or loan application.	



DOWN PAYMENT & CLOSING-RELATED ISSUES	YES	NO	ESTATE PLANNING ISSUES
Do you need help determining closing-related costs (e.g., appraisals, loan origination fees, processing fees, points, attorney fees)?			 Should the home be owned b If so, consider the following: Trusts can avoid probate, wh
 Do you need assistance in determining how much of a down payment should be made? If so, consider the following: Compare how different loan amounts impact your cash flow. If you are applying for a conventional loan and put less than 20% down, you may be subject to private mortgage insurance. 			properties that are located in Some states allow a Transfer Will this purchase require yo
Review your emergency fund to ensure that you will have adequate liquidity.			OTHER ISSUES
 Do you lack liquidity and need assistance in determining how to fund the down payment? If so, consider the following: If you have a Roth IRA, contributions can be withdrawn without 			Is this a second home or a re it should be titled, any potentia an LLC.
penalty at any time, and \$10,000 of earnings can be removed without penalty or tax for first time home purchases, as long as			Will your need for life insura mortgage?
the Roth account has been opened for at least five years (per person limit).			Will you need to review your be cost savings by bundling wit
If you have a traditional IRA, \$10,000 can be withdrawn penalty-free for first time home purchases. However, income taxes still apply.			Will you need an umbrella po if one is already owned?
 If you have a 401(k), some plans have loan provisions. Down payment assistance programs may be available. 			Are there any state-specific i If so, some states offer state ta
TAX PLANNING ISSUES	YES	NO	Is this home purchase a resu you may be eligible for relocati
Will property and state income taxes exceed \$10,000? If so, you will not be able to deduct any amount over \$10,000.			
Will the mortgage debt exceed \$750,000? If so, you will not be able to deduct the interest on the debt exceeding \$750,000.			
Will you use part of your home for the principal place of your business? If so, consider the home office deductions. Office space must be used exclusively for business purposes.			
Do you plan on making improvements to the property? If so, consider tracking the cost of improvements, as they can be added to the cost basis, reducing gains if you eventually sell your home.			

ESTATE PLANNING ISSUES	YES	NO
 Should the home be owned by one spouse or owned by a If so, consider the following: Trusts can avoid probate, which may be especially importar properties that are located in a different state than residence Some states allow a Transfer on Death (TOD) deed. 	nt for	
> Will this purchase require you to update your estate plan	?	
OTHER ISSUES	YES	NO
OTHER ISSUES Is this a second home or a rental property? If so, consider it should be titled, any potential liabilities, and the possible us an LLC.	how 🔲	NO
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Will you need an umbrella policy or need to increase the limits if one is already owned?

Are there any state-specific issues that should be considered?

Is this home purchase a result of an employment change? If so, you may be eligible for relocation assistance from your employer.

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